

## 5 Critical Daily Task - PRINT ME -

1. PLANNING (5-10 min)
<ul> <li>□ Create Calendar</li> <li>□ Write out Goals</li> <li>□ Task List Based on Goals</li> <li>□ Prioritize</li> </ul>
2. EDUCATION (30-60 min)
<ul><li>□ Personal Development</li><li>□ Industry / Product Research</li><li>□ Online Training</li></ul>
3. NETWORKING
<ul><li>☐ With Potential Customers</li><li>☐ With Potential Business Partners</li><li>☐ Build Your Prospect List</li></ul>
4. MARKETING
<ul><li>☐ Communicate using 2 Social Media Platforms</li><li>☐ Phone Calls</li><li>☐ Personal Emails</li></ul>
5. FOLLOW UPS
<ul> <li>□ Who haven't you heard back from?</li> <li>□ Who do you have scheduled to follow up with today?</li> <li>□ Who needs just a "hello" (not business related)</li> </ul>